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McPHERSON INDUSTRIAL DEVELOPMENT COMPANY

WWW.MCPHERSONINDUSTRY.COM

MIDC ANNUAL SHAREHOLDER'S MEETING

AGENDA

01 **Call to Order/ Introduction of Director's & Guests:** Dawn Loving, President

02 M**inutes of the 2025 Annual Shareholder's Meeting:** Kasi Morales, Executive Director

03 **Annual Treasurer's Report:** Kyle Hawk

04 **Director's Report:** Kasi Morales, Executive Director

05 **Keynote Speaker:** Lori Bower, President & CEO of Bowercomm

06 B**oard of Director's/ Officers,** Approval of Past Actions

07 **Report of Proxy Assignments:** Kyle Hawk

08 **Old Business**

09 **New Business**

10 **Election of Directors**
a. Nominating Committee Report - Brian Lopata
b. Nomination From the Floor

11 **Adjourn**

A brief organizational meeting of the Board to elect officers for the upcoming year will be held following the business meeting.

MIDC & GO MCPHERSON UPDATE

KASI MORALES
EXECUTIVE DIRECTOR
KASIM@MCPHERSONPOWER.COM

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Capital Investments & Job Creation Numbers

MCPHERSON BY THE NUMBERS 2025

$50M+

Industrial Capital Investment

20+ Jobs

SITESELECTION 2025 List of Top Micropolitans in the USA

SCAN ME !

battenfeld-cincinnati

BRADBURY THE BRADBURY CO., INC.

CHS

Central States Marketing and Manufacturing

Total Industry Snapshot- 2025

		Current			5-Year History		1-Year Forecast				
NAICS	Industry	Empl	Avg Ann Wages	LQ	Empl Change	Ann %	Total Demand	Exits	Transfers	Empl Growth	Ann % Growth
31	Manufacturing	5,576	$85,522	4.02	458	1.7%	531	222	328	-19	-0.3%
62	Health Care and Social Assistance	2,343	$42,916	0.84	123	1.1%	237	116	116	5	0.2%
61	Educational Services	1,618	$35,980	1.11	184	2.5%	143	73	78	-9	-0.5%
44	Retail Trade	1,245	$32,493	0.72	19	0.3%	160	76	91	-7	-0.6%
72	Accommodation and Food Services	1,031	$18,537	0.66	198	4.3%	178	79	99	0	0.0%
23	Construction	970	$72,268	0.90	112	2.5%	82	32	48	2	0.2%
81	Other Services (except Public Administration)	777	$33,000	1.02	119	3.4%	87	38	49	0	-0.1%
52	Finance and Insurance	683	$88,717	0.97	238	9.0%	55	23	32	0	-0.1%
92	Public Administration	624	$54,320	0.74	9	0.3%	55	24	32	-1	-0.2%
56	Administrative and Support and Waste Management and Remediation Services	571	$51,308	0.53	25	0.9%	63	28	36	-1	-0.2%
54	Professional, Scientific, and Technical Services	504	$67,037	0.39	117	5.4%	41	16	24	1	0.2%
11	Agriculture, Forestry, Fishing and Hunting	466	$46,180	2.17	-16	-0.7%	53	29	27	-3	-0.6%
48	Transportation and Warehousing	443	$69,686	0.49	43	2.0%	47	21	26	0	-0.1%
42	Wholesale Trade	356	$105,275	0.54	107	7.4%	34	14	20	-1	-0.2%
71	Arts, Entertainment, and Recreation	166	$15,492	0.44	-3	-0.3%	25	10	14	1	0.5%
22	Utilities	162	$86,106	1.72	-43	-4.6%	14	6	8	0	-0.2%
51	Information	129	$66,662	0.38	20	3.4%	11	4	7	0	-0.1%
53	Real Estate and Rental and Leasing	114	$43,280	0.36	1	0.2%	11	5	6	0	-0.1%
21	Mining, Quarrying, and Oil and Gas Extraction	82	$52,276	1.30	-12	-2.8%	7	3	5	0	-0.2%
55	Management of Companies and Enterprises	56	$115,946	0.20	-145	-22.6%	5	2	3	0	0.1%
	Total - All Industries	**17,918**	**$60,290**	**1.00**	**1,555**	**1.8%**	**1,880**	**852**	**1,061**	**-32**	**-0.2%**

Source: JobsEQ®
Data as of 2025Q4
Note: Figures may not sum due to rounding.
1. All data based upon a four-quarter moving average
Exits and transfers are approximate estimates based upon occupation separation rates.

Manufacturing Snapshot- 2025

Industry	Employment	LQ 2024	LQ 2025	Average Wage Per Worker
Manufacturing (31)	5,576 + 2.5%	3.92	4.02	$85,522 +7.55%
Machinery Manufacturing (333)	1081	8.82	9.18	$71,115
Plastics and Rubber Products Manufacturing (326)	540	6.60	7.14	$69,159
Fabricated Metal Product Manufacturing (332)	995	5.65	6.35	$68,174
Petroleum and Coal Products Manufacturing (324)	457	44.64	42.23	$152,780
Chemical Manufacturing (325)	1,562	16.36	16.01	$54,383
Nonmetallic Mineral Product Manufacturing (327)	398	8.85	8.81	$85,592
Total - All Industries	17,918	1.00	1.00	$60,290

Manufacturing
McPherson County, Kansas – 2025Q4

EMPLOYMENT

5,576

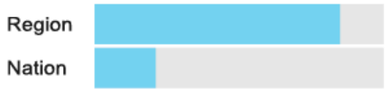
Regional employment / **12,910,919** in the nation

2.7% ↑

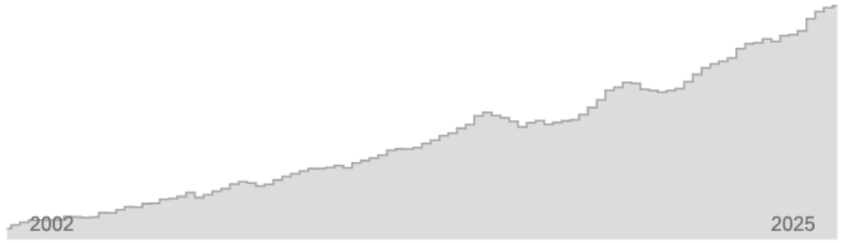
Avg Ann % Change Last 10 Years / **+0.2%** in the US

31.1%

% of Total Employment / **7.7%** in the US



WAGES

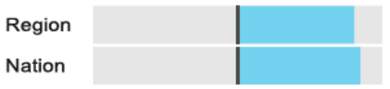


$85,522

Avg Wages per Worker / **$87,684** in the nation

3.1% ↑

Avg Ann % Change Last 10 Years / **+3.2%** in the US



Drivers of Employment Growth

Over the ten years ending 2025, employment in Manufacturing for McPherson County, Kansas added 1,305 jobs. After adjusting for national growth during this period and industry mix share, the part of this employment change due to local competitiveness was a gain of 1,188 jobs—meaning this industry was more competitive than its national counterpart during this period.

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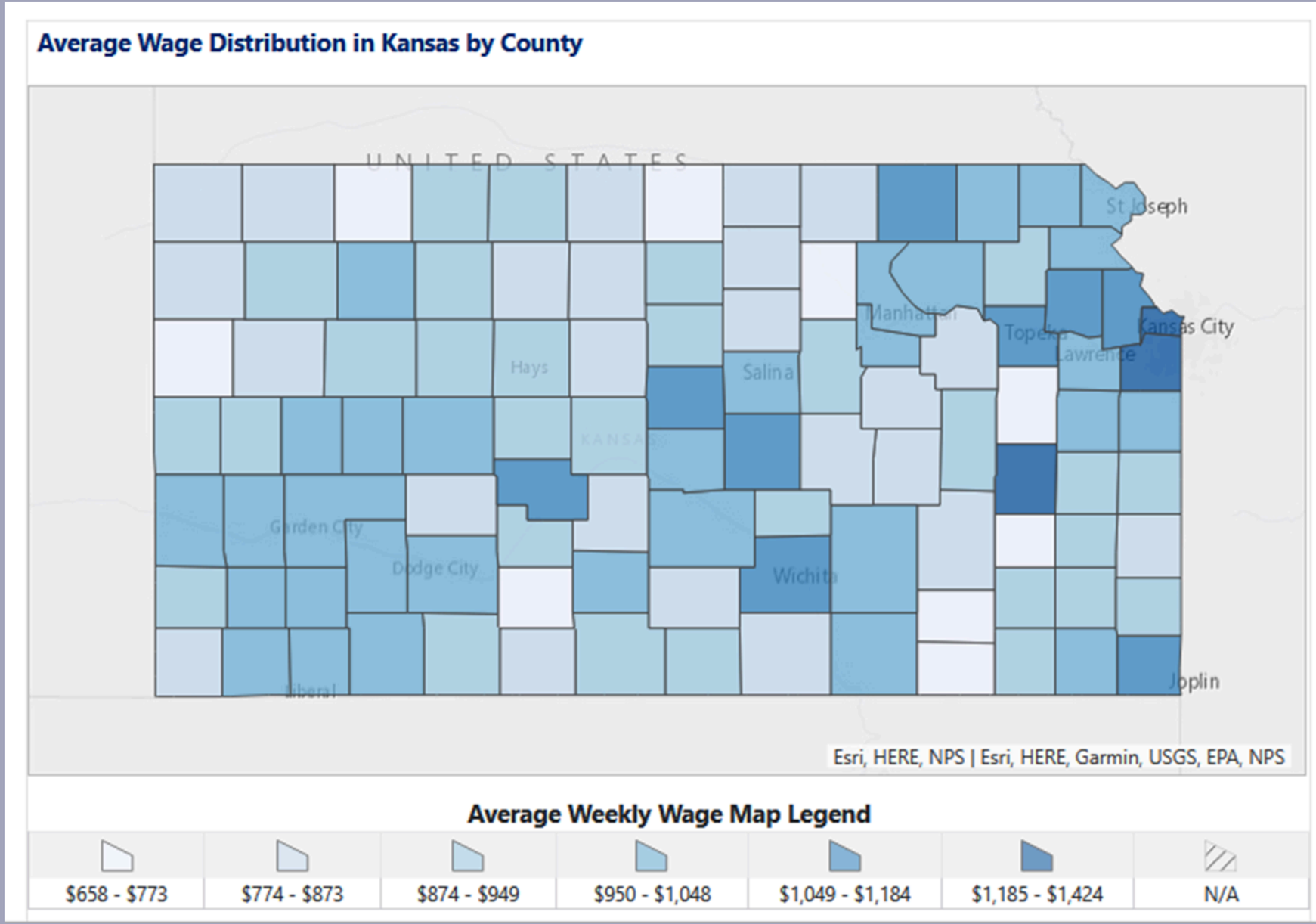
Labor Market Information



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Labor Market Information

Employment Wage Statistic Distribution
Top 10 highest average weekly wages in Kansas as of Q3-2025
Q4 2025 data not available as of May 17th, 2026

*Reflects average pay before deductions. The figure includes pay for overtime, premiums, holidays, vacations, and sick leave paid directly by the employer to the employee. Bonuses, commissions and other lump sum payments are excluded.

Source: Labor Market Statistics, Quarterly Census of Employment and Wages Program

Employment Wage Statistics Distribution

This section shows the counties with the highest average weekly wage in Kansas for Q3 2025.

Activate a column title to sort.

Rank	Area	Number of Employees	Average Hourly Wage†	Average Weekly Wage	Average Annual Wage†
1	Johnson County	374,153	$35.60	$1,424	$74,048
2	Wyandotte County	93,271	$32.73	$1,309	$68,068
3	Coffey County	3,357	$31.65	$1,266	$65,832
4	Shawnee County	103,007	$29.60	$1,184	$61,568
5	Sedgwick County	264,553	$29.25	$1,170	$60,840
6	Leavenworth County	21,843	$28.68	$1,147	$59,644
7	Cherokee County	6,045	$28.55	$1,142	$59,384
8	Mcpherson County	16,199	$27.60	$1,104	$57,408
9	Ellsworth County	2,322	$27.20	$1,088	$56,576
10	Jefferson County	3,871	$27.05	$1,082	$56,264

† Assumes a 40-hour week worked the year round.

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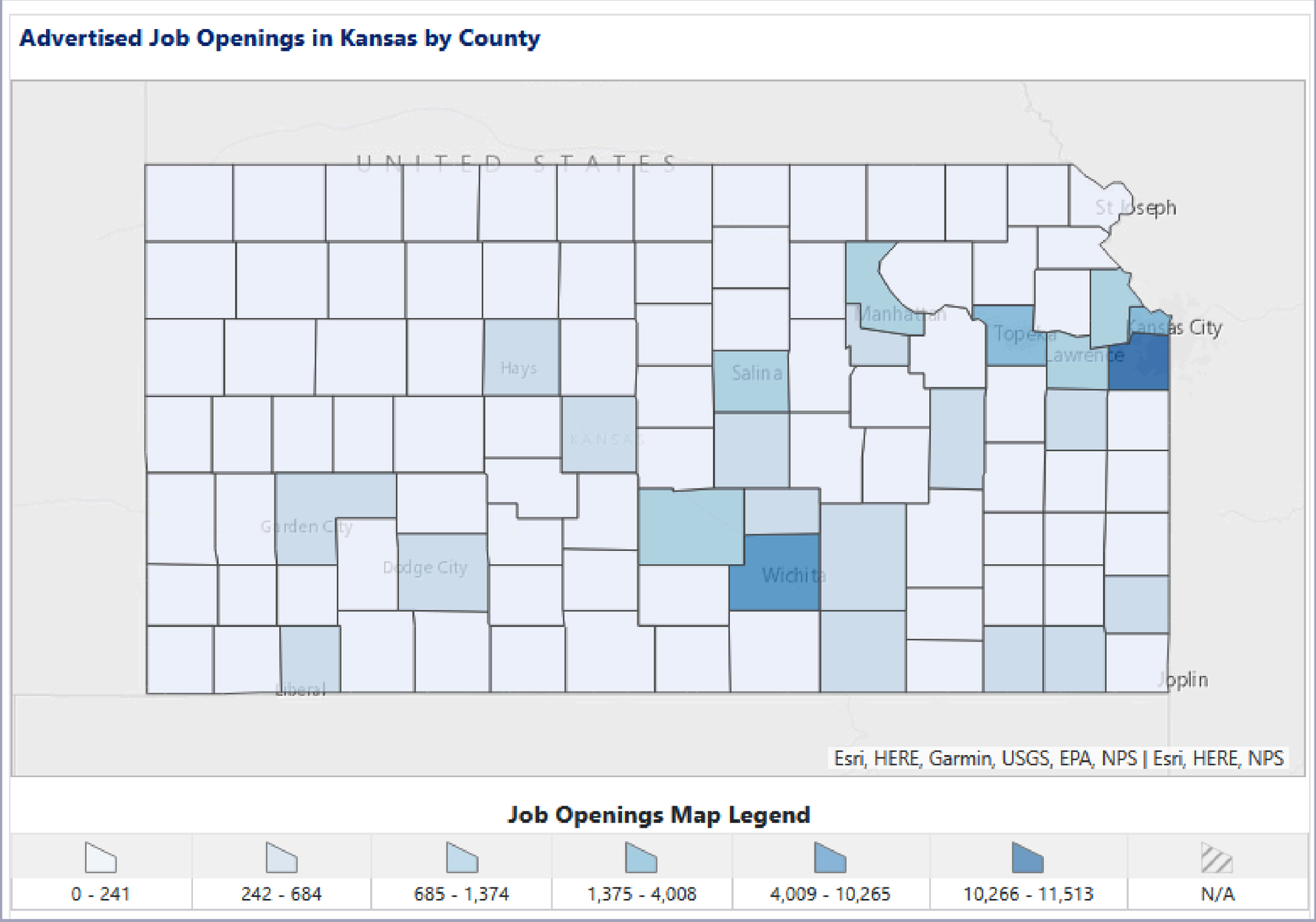
Labor Market Information



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LABOR MARKET INFORMATION

Employers By Number Of Job Openings

Employer Name	Job Openings
McPherson Hospital, Inc	71
Summit Care, Inc.	23
Viega, LLC	23
Bluestem Communities	13
Bethany College	11
CHS Inc	10
Grasshopper Company	10
Greater Wichita YMCA	10
Love’s Travel Stops & Country Stores, Inc.	10
Salina Regional Health Center (Lindsborg Hospital)	9

LABOR STATISTICS-MCPHERSON COUNTY, KANSAS

	2024 Average	2025 Average	Q1-2026 Average
Civilian Labor Force	17,534	17,758	17,553
Employment	17,098	17,221	17,000
Unemployment	437	550	553
Unemployment Rate	2.4%	3.1%	3.1%

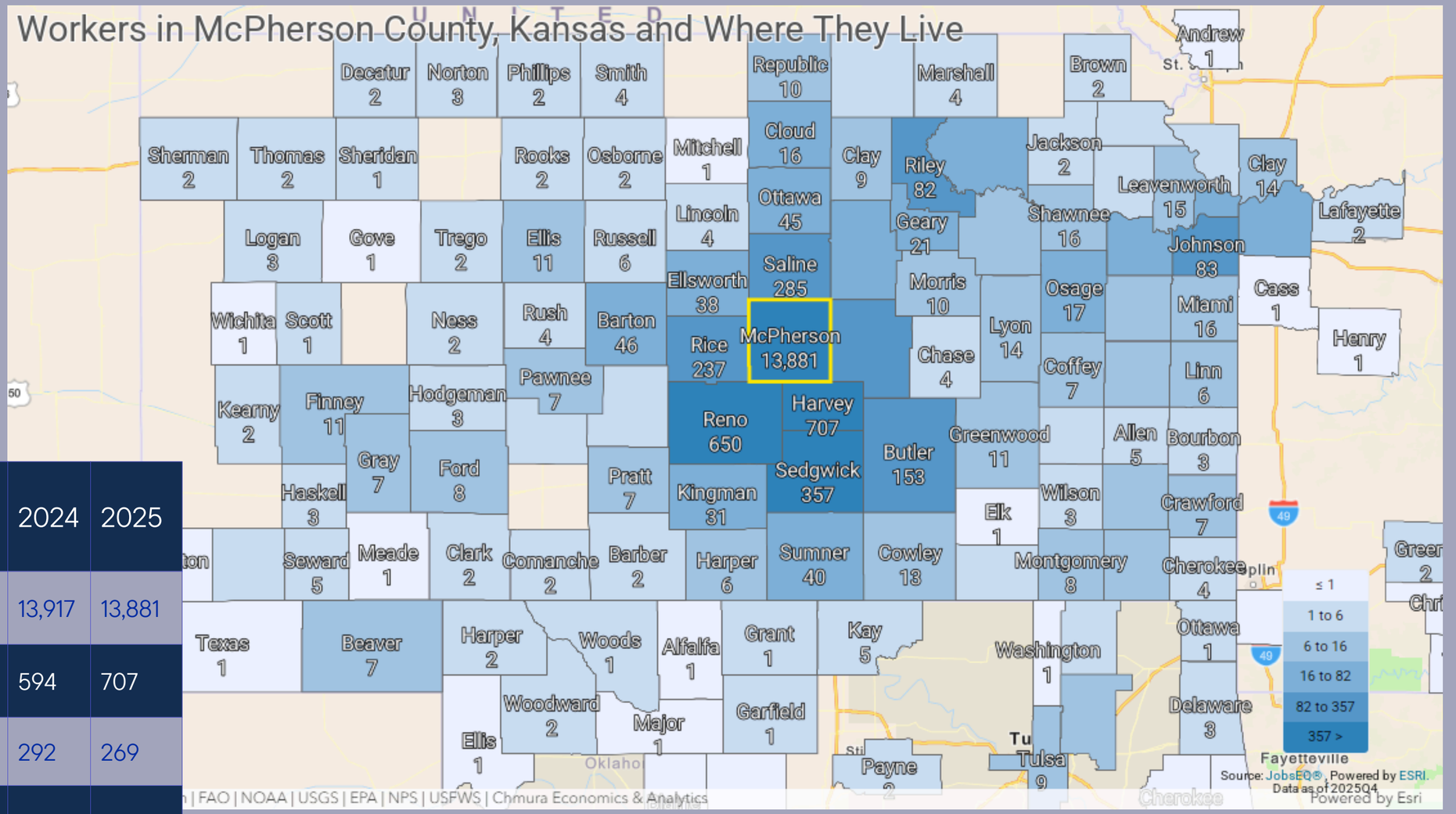
LABOR STATISTICS- MCPHERSON AREA LABOR SHED

McPherson, Harvey, Marion, Reno, Rice, Saline and Sedgwick Counties

	2024 Average	2025 Average	Q1-2026 Average
Civilian Labor Force	364,181	382,319	382,712
Employment	351,117	367,216	364,572
Unemployment	13,064	15,103	16,142
Unemployment Rate	3.3%	3.8%	3.8%

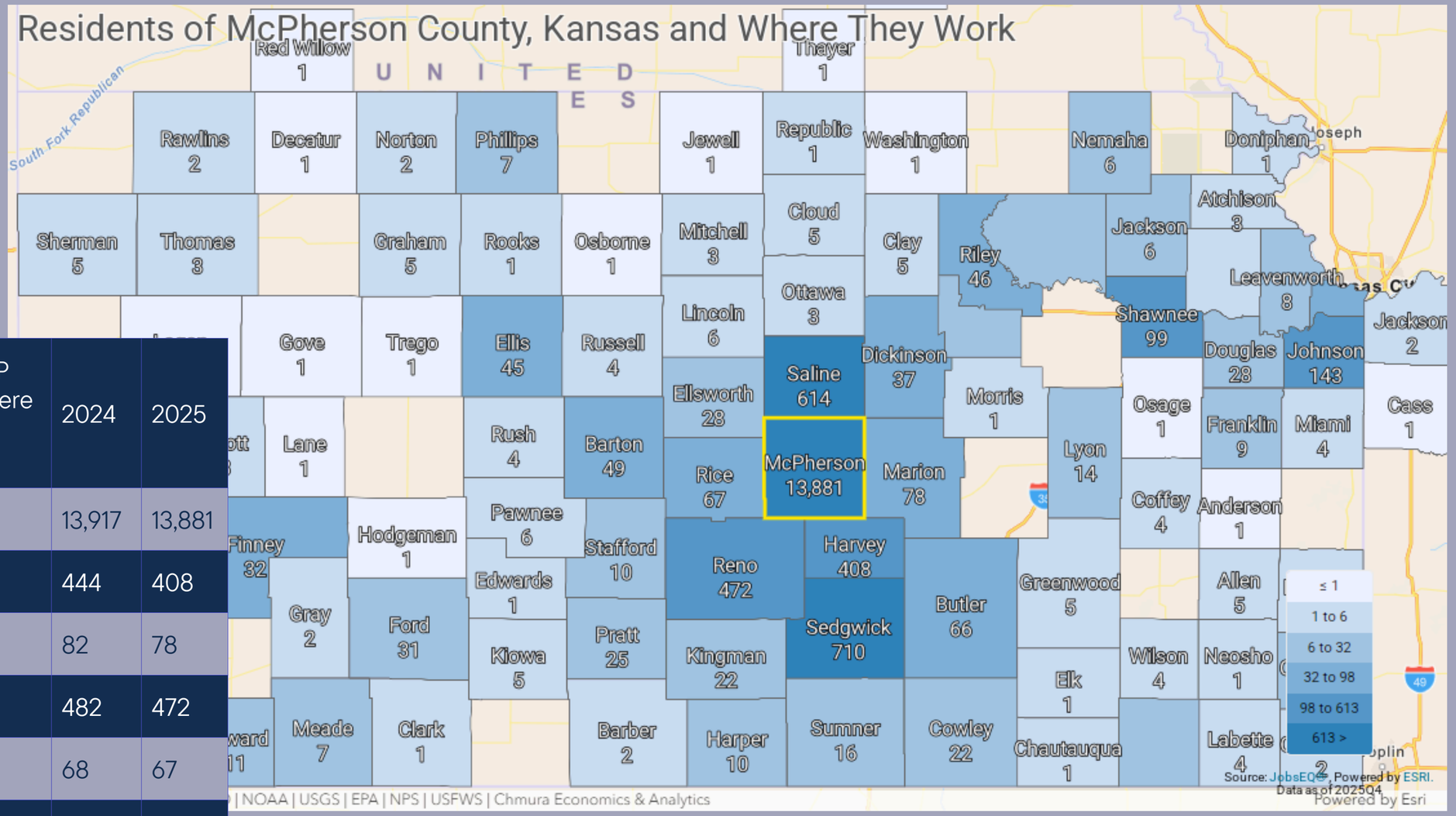
WORKERS IN MP COUNTY AND WHERE THEY LIVE.

County of Residence	2022	2023	2024	2025
McPherson	13,532	13,770	13,917	13,881
Harvey	611	560	594	707
Marion	271	274	292	269
Reno	549	610	671	650
Rice	308	311	298	237
Saline	256	283	288	285
Sedgwick	312	339	362	357



RESIDENTS OF MP COUNTY AND WHERE THEY WORK.

Workers in MP County and County of Residence	2024	2025	Residents of MP County and where they work	2024	2025
McPherson	13,917	13,881	McPherson	13,917	13,881
Harvey	594	707	Harvey	444	408
Marion	292	269	Marion	82	78
Reno	671	650	Reno	482	472
Rice	298	237	Rice	68	67
Saline	288	285	Saline	580	614
Sedgwick	362	357	Sedgwick	720	710



From the six adjacent counties McPherson County
Imports: 3,724
Exports: 3,713

2024

DIFFERENCE: 11

Total Workforce
Imports: 4,016
Exports: 3,656

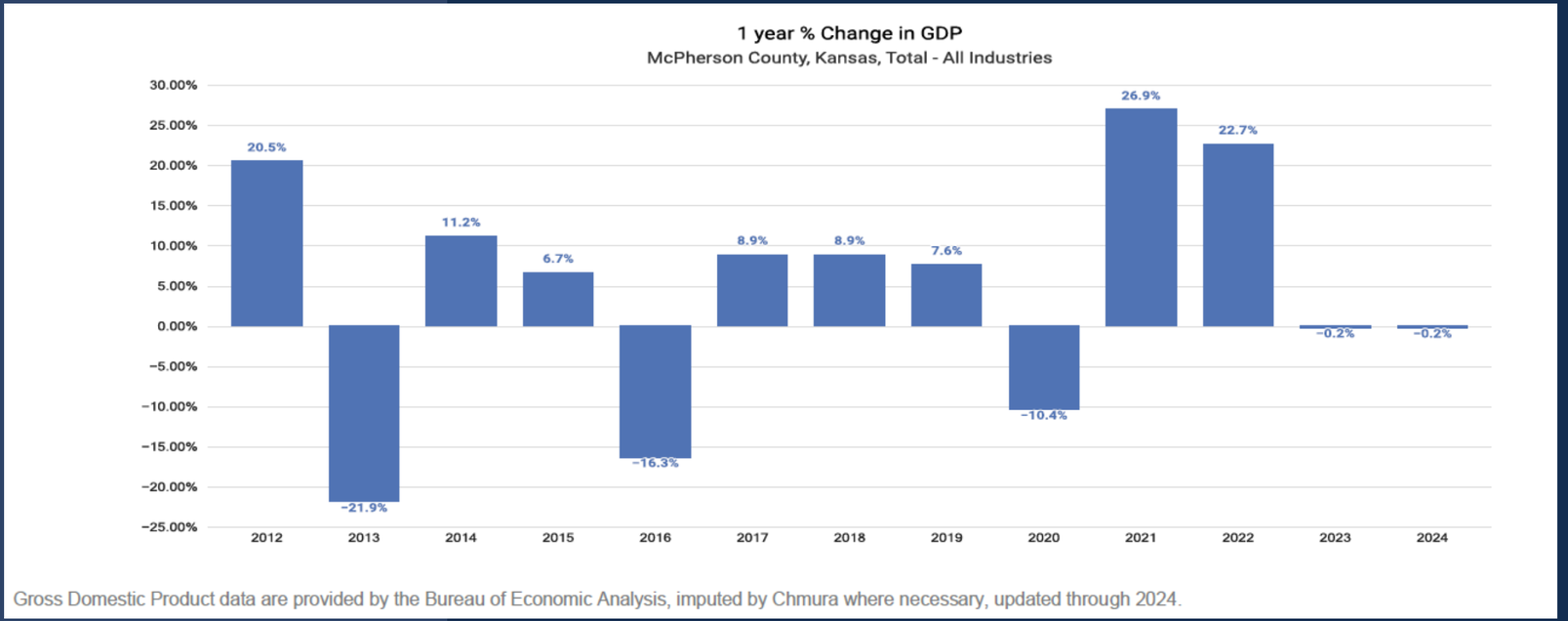
2025

DIFFERENCE: 360

MANUFACTURING MATTERS

Metric	2024	2025	% Change
County Sales & Comp. Use Taxes- Calendar Year	$8.5M	$8.9M	4.7%
BPU Electric Sales (KWH Sales) Industry made up 80.7% of sales in 2025		In 2025 McPherson's Industrial Average was 31% lower than the National Industrial Average	
*BPU Electric Hookups (new residents)	73	83	14%
NCHIP Housing Incentive	11	9	
HCAP	0	6	
City of McPherson Housing Starts/Applications Permits		45 8/45 were duplexs	
McPherson County Housing Starts/Applications Permits		43	

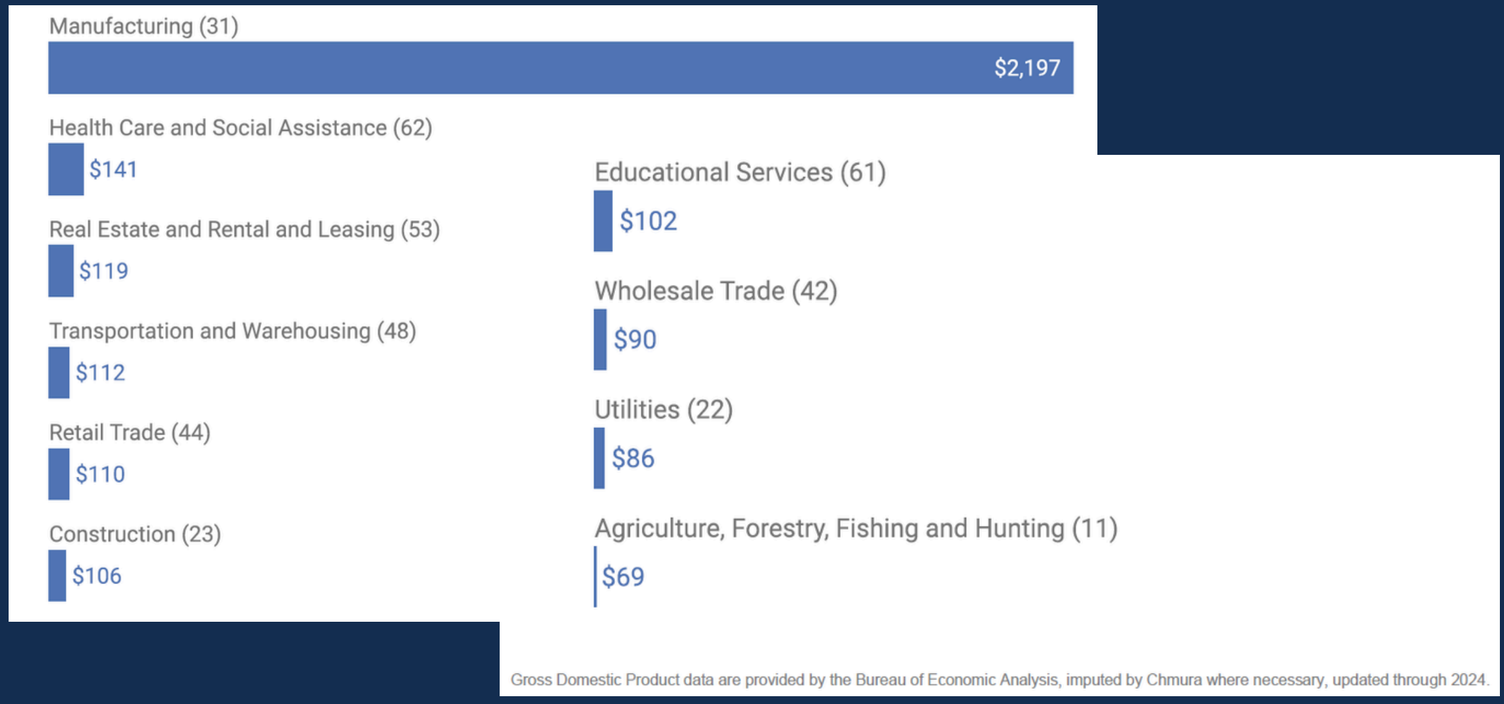
GROSS DOMESTIC PRODUCT



McPherson: $3,561,672,000 (MFG: ~2.2B)

Saline: $3,720,791,000 (MFG: 731M)
(mfg, real estate, healthcare, retail)

Reno: $3,305,132,000 (MFG: 589M)
(mfg, healthcare, retail, real estate)



Communications Update

Go McPherson

2025 Recap

2025 PRIORITIES

Move to McPherson County

Inspire people to live and work here

- Friends of McPherson County residents
- People outside Kansas searching for “best small towns/rural areas to live”
- Boomerangers
- Job seekers outside driving distance, within 5-state area (primarily)

Work in McPherson County

Help employers fill positions

- Prospective employees within 60-mile radius
- Students

Build in McPherson County

Create more available housing and grow the tax base

- Current residents and employees

TARGET METRICS

- 1,500 Living Guide Signups
- 30,000 website visits
- 2 million+ ad views

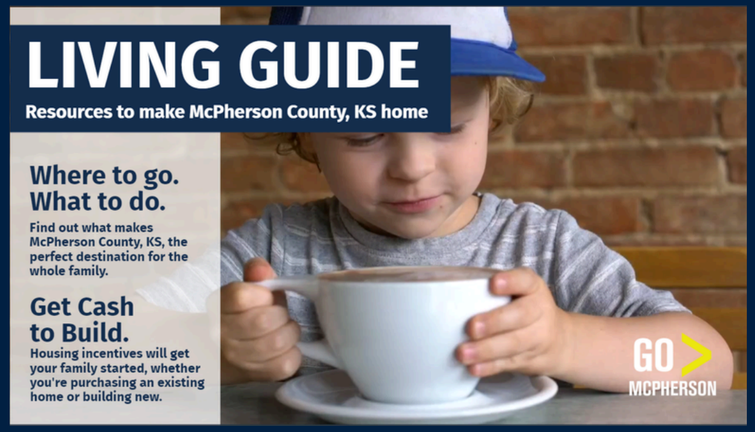
2024 Results

Living Guide Signups	Website Visitors	Ad Views
1,936 Emails Collected	**33,118** Users	**1.6M** Impressions

Three Major Initiatives

Drive Interest in Jobs, Housing & Lifestyle

Generate & Nurture Leads Among Potential Movers



Drive Interest in Employers & Jobs

THANK YOU

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